

Peter C. Atherton, P.E.

pete@actionsprove.com | 800.891.8457 | <https://www.linkedin.com/in/pathertonlinkedin>

Talented and accomplished consultant, coach, speaker, and trainer with over 25 years of experience as a professional engineer, manager, executive, and business owner, and over 12 years of experience alongside in the service sector

HIGHLIGHTS

Operational, management and executive level success

Private corporate and nonprofit board of director experience

Highly skilled and knowledgeable in high-performance, employee engagement, project management and execution, strategic planning, corporate impact, as well as people, leadership, and organizational development

QUALITIES

Well-rounded, well-organized, technical, and creative people-person; resourceful, collaborative, and driven to understand and solve problems that lead to successful outcomes for people and organizations

PROFESSIONAL CAREER TRACK

- President and Founder – ActionsProve LLC, Knoxville, TN** **2016-Present**
- Strategic Planning, Executive Coaching, Employee Engagement, Corporate Impact Design, and Branding for high-achieving professionals and organizations (www.actionsprove.com)
- Author – Reversing Burnout. How to Immediately Engage Top Talent and Grow! A Blueprint for Professionals and Business Owners** **2017**
- Available on Amazon and through ActionsProve, LLC
- Senior Vice President – Wright-Pierce, Portland, ME and Andover, MA** **2008-2016**
- Continuation of 2003-2008 VP position responsibilities with larger-scale regional and market sector focus
 - Multiple strategic and succession planning sessions to lead and manage firm growth and leadership transition
- Vice President – Wright-Pierce, Portland, ME** **2003-2008**
- Board leadership and governance, member of senior operations/management team, and practice group leader
 - Major shareholder
 - Overall consultant for clients' infrastructure and planning needs
 - Led business development initiatives: client development and relationship management; led, directed and wrote compelling proposals; and designed/executed winning presentations and interviews in very competitive environments.
 - Prepared papers and performed presentations for local, regional and national publications and conferences
 - Led practice group staff recruiting, supervising, development, retention, and removal
- Project Manager – Wright-Pierce, Portland, ME** **2000-2003**
- Fully developed and led technical, managerial and administrative tasks associated with major public works infrastructure projects exercising specialized skills and effective independent judgment
 - Led client, regulatory and funding agency communication and approval processes
 - Developed, negotiated and successfully managed project contracts, budgets and schedules
 - Led next-phase business development initiatives with clients
- Lead Project Engineer – Wright-Pierce, Topsham, ME** **1998-2000**
- Led design and construction oversight of physical, mechanical, chemical, biological and control systems for wastewater treatment, collection & pumping facilities with multi-disciplinary Architecture/Engineering support teams
 - Performed technical, cost and financial impact calculations; and prepared reports, presentations, and design plans and specifications for bidding/construction
 - Initiated and applied appropriate innovation to develop creative and cost/energy/operationally-efficient solutions including researching and documenting the basis, opportunities, and risks to gain stakeholder acceptance

Peter C. Atherton, P.E.

pete@actionsprove.com | 800.891.8457 | <https://www.linkedin.com/in/pathertonlinkedin>

Project Engineer – Metcalf & Eddy, Inc., Wakefield, MA 1993-1998

- Performed a wide variety of water, wastewater and site remediation engineering tasks for clients across the region with increasing levels of responsibility and recognized performance

NONPROFIT AND VOLUNTEER EXPERIENCE

Co-Founder – 100 Men Who Care Southern Maine and Knoxville Tennessee 2016-Present

- Lead philanthropic organizations to multiply individual impact and support for local communities

United Way of Greater Knoxville – Financial Stability Investment Committee 2018-Present

- Review, recommend, and provide oversight for community funding

Vice President and Projects Director - ADios Ministries, Portland, ME 2008-Present

- Lead strategic planning, resource, and policy development to support growth and opportunities
- Annually lead multiple multi-generation international volunteer service teams
- Design and construction of numerous essential infrastructure projects and transformational educational and economic development programs, including a university-earning program and social enterprise farm

Vice President – Friends of CICRIN, Waynesboro, VA 2011-Present

- Provide support and resource development for child refuge center and school in Nicaragua

Corporate Fundraising Lead – Engineers Without Borders, Portland, ME 2013-2014

- Initiated contact and managed relationship with over 60 engineering firms in order to increase awareness and solicit support for organization; as well as, solicit for sponsorship and attendance at major fundraising event

Outreach Committee – EastPoint Christian Church, South Portland, ME 2011-2014

- Developed program and policies to support evolution of local and international outreach initiatives and activities

EDUCATION

University of Notre Dame, South Bend, IN 2015

Executive Certificate in Transformational Nonprofit Leadership, Mendoza College of Business

Northeastern University, Boston, MA 2014

New Venture Bootcamp, Northeastern Center for Entrepreneurial Education

Worcester Polytechnic Institute, Worcester, MA 1998

Coursework toward Masters of Engineering

Northeastern University, Boston, MA 1996

Certificate in Environmental and Regulatory Management

University of New Hampshire, Durham, NH 1993

Bachelor of Science in Civil Engineering, College of Engineering and Physical Science

CERTIFICATIONS AND AWARDS

Licensed Professional Engineer 1998-Present

Massachusetts, New Hampshire and Maine

Younger Civil Engineer of the Year 2001

American Society of Civil Engineers – Maine Section

ADDITIONAL PERSONAL SKILLS AND INTERESTS

Entrepreneurial: Developed a residential subdivision with a 100% return on investment

Interests: Family, independent learning, financial planning, traveling and sports